



*This communication is provided to our clients, other current and prospective users of the MAS 90 or MAS 200 software, and our accounting and technology partners. To remove your name from the mailing list reply to this e-mail and type 'remove' on the subject line.*

October 2005

Dear MAS 90 or MAS 200 User,

**MAS 90 and MAS 200 Version 4.1 Status** – Sage just issued a press release announcing the availability of MAS 90 and MAS 200 ERP 4.1 with **shipment in the next 30 days**. I expect to have it in our hands in that timeframe, but end users should be thinking November. As a practical matter, I do not anticipate any upgrade installs until after January 1. Even though we do not have the software, we have attended the 4.1 training. There are some great global enhancements as well as specific improvements to the sales order, RMA, accounts receivable and bank reconciliation modules. The 4.1 release brochure with the list of enhancements is available on our Web site for viewing and downloading at [http://www.inetbusinesspartners.com/docs/mas90\\_200\\_4.1\\_brochure.pdf](http://www.inetbusinesspartners.com/docs/mas90_200_4.1_brochure.pdf).

Again, our general advice on installing 4.1 is not to be too hasty, but wait until the first collection of program fixes comes out in a couple of months. However, if you see some new features that will really help your business, proceed by all means. The upgrade itself will not be as technically challenging as going to 4.0 or 4.05 was initially. Once we get our hands on it and evaluate the installation process, we will dispense some additional advice. You can anticipate some additional work and delay if you have custom modifications in sales order or accounts receivable.

#### **New from Sage: Business Minds Survey**



There are many issues affecting business success today, from regulatory requirements to the impact of technology and working practices driven by social change. Every day Sage Software is in touch with thousands of businesses, assisting customers on a wide range of issues. The Sage Software Business Minds Survey is part of their ongoing commitment to gain greater insight into the issues affecting businesses and to share those insights both through regular communications and by incorporating the ideas they generate into new

products and services.

Through constant communication with customers, and Sage Software's own growth, from a series of small start-ups to the world's largest software company focused on business applications for small and mid-sized businesses, reminds us daily of the challenges faced by growing businesses. For more information on the survey findings, follow the link below. [\*\*Read More About the Business Minds Survey\*\*](#)

**Customer Referral Program, Win a \$100 Gift Certificate...and More** – We love sales referrals from our clients and business partners. Sales are what helps us stay in business and grow, so we will be around to continue providing good service. We are also actively seeking to

acquire other companies that use MAS 90 as support clients. Because of some volatility among the local resellers there are MAS 90 users who are seeking a stronger, more reliable support resource. For referring us to either a new MAS 90 prospect or potential support client we will award the responsible person a \$100 gift certificate to spend at the Cherry Creek Shopping Center. All you have to do is contact the prospect and ascertain their willingness to talk to us, and then call us. Should a new MAS 90 candidate decide to purchase the software, we will pay your company a flat 5% fee calculated on the product purchase price upon consummation of the sale. This could be \$1000 or more.

### **MAS 90 and MAS 200 Existing Customer Promotions Through December, 2005**

\*Up to 25% of e-Business Manager related products

\*Apply for Sage payroll services and waive your first month processing fee

\*20% off the Payroll module

\*20% off the following Extended Solutions: Direct Deposit for Payroll, Paperless Office for Accounts Payable, Direct Deposit for Accounts Payable, Paperless Office for Payroll, Paperless Office for Accounts Receivable

\*20% off purchase of two or more distribution modules (Bar code, RMA, Credit Card Processing, Sales Order, Inventory Management, Purchase Order, and StarShip)

\*Receive 15% off the Job Cost module

\*15% off Silver Plan upgrade and 25% off Gold Plan upgrade

Sincerely,



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